



contact@efftalents.com

Phone :

Web :

Job Summary

Vacancy :

Deadline : Dec 05, 2025

Published : Nov 05, 2025

Employment Status : Full Time

Experience : Any

Salary :

Gender : Any

Career Level : Any

Qualification :

Job Description

Your role as a credit intermediary is to drive the development and growth of your network of real estate agents/referrers, while advising and negotiating the best financing solutions for your end clients.

Responsibilities:

- **Build, develop, and retain your network of business introducers** (real estate agents, financial advisors, property developers, etc.).
- **Identify the best financing solutions for clients**, with the support of your **sales director** and the offers from our **banking partners**.
- **Lead the commercial negotiation** all the way through to ensure the client **accepts the financing proposal**.
- **Ensure high-quality follow-up** at every stage of the process until **final completion** (verification of **proper issuance of offers, insurance approvals, and signing arrangements**).
- **Support clients through to the official signing of the contract**.

Requirements:

- **Previous experience as a credit intermediary** or in similar roles within the financial/banking sector.
- **Excellent oral and written communication skills in Portuguese** (French and/or English are a plus).
- **Qualification to work as a credit intermediary** or willingness to complete the required training.

Your recruiter:

Amandine Senior Talent Acquisition Specialist @ Efftalents.

Feel free to contact her for more information!

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits

Commissions above market rates · Remote work