(fr/pt/en) Mortgage Loan Broker @ Spreadhunters

contact@effitalents.com Phone : Web :

SPREADHUNTERS INTERMEDIAÇÃO DE CRÉDITO

Job Summary

Vacancy:

Deadline: Dec 05, 2025 Published: Nov 05, 2025 Employment Status: Full Time

Experience: Any

Salary: Gender: Any Career Level: Any Qualification:

Job Description

Your role as a credit intermediary is to drive the development and growth of your network of real estate agents/referrers, while advising and negotiating the best financing solutions for your end clients.

Responsibilities:

- Build, develop, and retain your network of business introducers (real estate agents, financial advisors, property developers, etc.).
- **Identify the best financing solutions for clients**, with the support of your **sales director** and the offers from our **banking partners**.
- Lead the commercial negotiation all the way through to ensure the client accepts the financing proposal.
- Ensure high-quality follow-up at every stage of the process until final completion (verification of proper issuance of offers, insurance approvals, and signing arrangements).
- · Support clients through to the official signing of the contract.

Requirements:

- Previous experience as a credit intermediary or in similar roles within the financial/banking sector.
- Excellent oral and written communication skills in Portuguese (French and/or English are a plus).
- Qualification to work as a credit intermediary or willingness to complete the required training.

Your recruiter:

Amandine Senior Talent Acquisition Specialist @ Effitalents. Feel free to contact her for more information!

Education & Experience

Must Have

Educational Requirements		
Compensation & Other Benefits		
Commissions above market rates · Remote work		