

SAP Retail Solution Lead (M/F) @ Applium (FR, PT or EN speaker)



contact@effitalents.com

Phone :

Web :

Job Summary

Vacancy :

Deadline : May 16, 2025

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Employment Status : Full Time

Experience : 5 - 10 Years

Salary : To be defined

Gender : Any

Career Level : Top Level

Qualification :

Responsibilities:

Within the **SAP Logistics Functional team**, you will act as an expert on the **SAP Retail solution** implemented for our clients, ensuring compliance with SAP best practices.

- Pre-Sales: Actively contribute to pre-sales efforts **by promoting the solution and participating in demonstrations**.
- Project Contributions and Application Maintenance: Participate in estimates, assumptions, and planning for SAP Retail services.
- Communicate the process strategy and vision while **ensuring alignment with stakeholders**.
- Coordinate **stream integration and deliveries** with the Applium Project Manager.
- Support the validation of solution deliveries and documentation.
- Design and Functional Fit: Ensure **the best solution response to functional needs**.
- Review and challenge business requirements and functional specifications.
- Diagnose, troubleshoot, and **resolve complex project-related SAP issues**.
- Integration Points: Ensure the integrity and integration of data flows and processes within the solution.
- Value-Added Consulting: Provide **high-level advice on solution choices**, considering benefits and limitations.
- Identify areas for process improvement and integration. **Support functional and technical consultants throughout the process**.
- Technology Watch: Regularly monitor **SAP roadmaps to identify new trends, tools, and best practices related** to SAP Retail.
- Actively engage with SAP on products and technologies within your scope. Share acquired knowledge with the Applium consulting team and propose continuous improvement initiatives.

Requirements:

- Profile Requirements **5+ years of experience in SAP Retail implementation projects**.
- Comprehensive knowledge of **SAP Retail and hands-on experience** with key features (e.g., point-of-sale management, pricing) and finance module integration.
- Key Skills: Strong communication and leadership skills able to unite a team.
- Excellent writing abilities for clear documentation.
- Autonomy, proactivity, and precision.
- **Service-oriented mindset**, with diplomacy and mentoring skills.
- Bonus Skills: Familiarity with **Agile methodologies**; SAP Activate is a plus.

Language Skills:

- **French proficiency** (mandatory)
- **Portuguese proficiency** (mandatory or EN speaker)
- **Professional/technical English**, with the ability to handle calls, meetings, and emails with clients independently (a plus)

The company:

Applium has over 20 years of operational consulting, SAP implementation, and process optimization. The 130 consultants, located throughout France, and now Portugal, support clients by optimizing business processes and delivering SAP solutions through design, configuration, user support, and technical expertise.

As a human-sized company, they prioritize controlled growth (20 to 30 hires per year) while remaining independent.

Since 2008, Applium has been an SAP France partner, offering exclusive access to new solutions, documentation, and SAP experts ensuring our consultants stay at the top of their game.

They work with 100+ active clients, including Adoma, Boulanger, Business France, Daher, Dassault Aviation, Elkem Silicones, Groupama, Jtekt, Lohr, Régie des Transports de Marseille, Sabena Technics, and more.

Your recruiter:

Maria, Senior Talent Acquisition Specialist @ Effitalents.

Education & Experience

Must Have

Educational Requirements

Compensation & Other Benefits

Remote work fully accepted, various offices, internal mobility, work-life balance.